



Market Updates
Week of 01/08/18

- Poultry---** Chicken market is slightly up this week. Wings are moving higher this week, this may be the trend moving towards Super Bowl. With two short kill weeks this has also created a demand on products . Breast, Thighs are steady. Tenders are slightly lower this week.
- Turkey---** Market is stable. Ask your sales rep about our Plainville all natural line of turkey and chicken products.
- Beef---** With two short kill weeks supply is getting tight, but with low demand this is creating a mix bag in the market. Briskets are higher. Rounds are slightly higher this week. Strips are up. Ribs are lower. Tenders are lower as well. Grinds are slightly higher this week. The forecast is for a slightly weaker market in the next week or so then leveling off.
- Pork----** The Short Kill week has also affected this market as will. Bacon has come down slightly this week but will rebound higher by the end of the week. Trim is lower while loin has moved down. Butts are lower. Hams are lower. Rib complex seems to be steady.
- Produce---** **WE ARE PROUD TO BE CARRYING PRODUCE FROM LOCAL FARMS WHEN ADVAIABLE**
Please check all produce at delivery. Check with your sales rep with further questions or concerns. West coast is still being affected by some Gap issues, while the east coast is dealing with Snow and very Low Temperatures and some Gap issues. Trucking has become a issues on the east coast due to the weather. The Tomato market is very slowly coming down with Quality slowly returning to normal. But we are still in a VERY high market. **Greens---** Short Supply with gap issues is creating a higher market . *****Apples** – New York State Apples are looking strong with all selections. ****Asparagus–** with Peru crop coming to a end this is creating a stronger market due to the Gaping issues out of Calif. and Mexico. ****Avocado** look for higher prices as short supply is being effected by labor issues in Mexico. But as we move towards Super Bowl look for pricing to move even higher. Super Bowl results in the highest consumption of Avocados in the US of the entire year. **** Peppers** are slightly lower. ****Cabbage–** looking steady. ****Berry market—** Blackberries are looking fair with steady pricing. Raspberries are higher out of Mexico. Blueberries were being effected by the fires in Southern California. Strawberries out of Calif. Are showing some heat stress. The Florida crop is being effected by the cold and snow...look for higher prices ****Broccoli–** is higher **** Cauliflower–**is slightly lower. **** Cucumbers–** are higher all due to Gaping issues. ***** Green beans-** are steady. ****Tomatoes–** are Very slowly coming down. ****Potatoes** Quality is good but some

higher pricing due to transportation issues ****Citrus**— Once again showing a very tight market, Navels oranges are once again in short supply moving the Orange market higher . ****Lemons** are looking higher. **Limes are still looking good coming out of Mexico. ****Squash**— is looking higher. ****Melons**- are rebounding to a more stable market with lower pricing. ****Watermelons**— are steady ****Eggplant**— higher pricing, with quality issues. ****Onions**— seeing some higher pricing due to transportation issues. ****Grapes**— are higher coming out of Chile ****Carrots**- are steady coming out of Calif. ****Celery**— is higher...****Cilantro**— looking better with better pricing. ****Garlic**— steady *****Brussels Sprouts** —looking better with better quality, lower pricing!!!

Dairy/ cheese--The Market is lower this week.
Butter is steady this week.
Heavy Cream and Half and Half is steady.

Grains/Flour---- We are seeing a steady Market.

Soy Market — Looks to be strong this week. Soy Futures are driving the market higher.

Sugar--- We are seeing a strong market in the Sugar futures do to the issues in Mexico once again. Look for some higher pricing.

Eggs— Egg market is lower this week, we may have seen a temporary peak, the outlook seems to be strong in to the near future as a result of smaller flocks. We are still in a somewhat of a strong market.

Non Foods-- We are seeing price increasing on paper bags, Liners, and Tissues and paper products.

Seafood--- is steady this week.

New Items:

No new Items this week

- ** Upcoming Catering Events?** Talk to you Cortland Produce Sales Representative for your Appetizing needs. We are now stocking a large selection of Party Appetizers from **Les Chateaux, Kontos, Bel Pastry's** and others .
- ** Cortland Produce** will be looking to supply you with all your **Quality Fresh Sea Food** needs in the VERY near future. Please consult with your Sales Representative on what you needs are and look for more information shortly!

**** Ask your Sales Representative about these new Manufactures Products Stocked**

**** Marzetti Dressings****
**** Jones Dairy Farms****
**** Joseph's Gourmet Pasta's****

****Ask your Sales Representative for a current list of New items.**

THANK YOU FOR YOUR BUSINESS AND CONTUINED LOYAL SUPPORT!

Ask your sales representative about our **"NEW" ABF All Natural PLAINVILLE and FREE BIRD, Turkey and Chicken lines.**

We are now carrying a large selection of Pork Products from **"THE PIGGERY"**
Ask your sales representative for more information.